

GREENPHILIPPINES

Greening the Philippine Industries with the **ECOPROFIT** Approach



A project funded by
The European Union's Asia-Pro Eco Programme

Exercise on Calculated Risk



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Actual Situation

- **Two Teams** playing against each other.
- **Each member** has to **throw a ball in a basket**. You play **3 rounds**.
- There are **3 different distances** to the basket available **1m, 2m, 3m**

Counting

➤ 1st round: every basket counts:

- Basket from 1m = 1 point
- Basket from 2m = 2 points
- Basket from 3m = 3 points

➤ 2nd round: every basket and failure counts:

- Basket from 1m = 1 point; failure = -1 point
- Basket from 2m = 2 points; failure = -2 points
- Basket from 3m = 3 points; failure = -3 points

➤ 3rd round: every basket and failure counts double:

- Basket from 1m = 2 points; failure = -2 points
- Basket from 2m = 4 points; failure = -4 points
- Basket from 3m = 6 points; failure = -6 points

➤ Result of each member and each team

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Your Task

- You have to **decide which member** of the team throws the ball **when from which distance**.
- **Take a well calculated risk!**



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Lessons Learned

- **With too much risk you will not be successful**
- **with no risk you will not improve continuously**
- **take a well calculated risk for continuous improvement!**

