

Greening the Philippine Industries with the **ECO**PROFIT Approach

CP MANAGEMENT STRATEGIES and ECOControlling





A project funded by
The European Union's Asia-Pro Eco Programme

Greening the Philippine Industries with the **ECO**PROFIT Approach



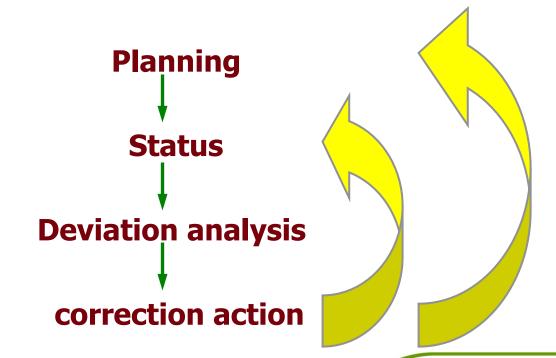


Greening the Philippine Industries with the **ECO**PROFIT Approach

Controlling for CP-activities

A feedback system is needed,

in which planning, reporting, status analysis, deviation analysis and corrective measures are combined:

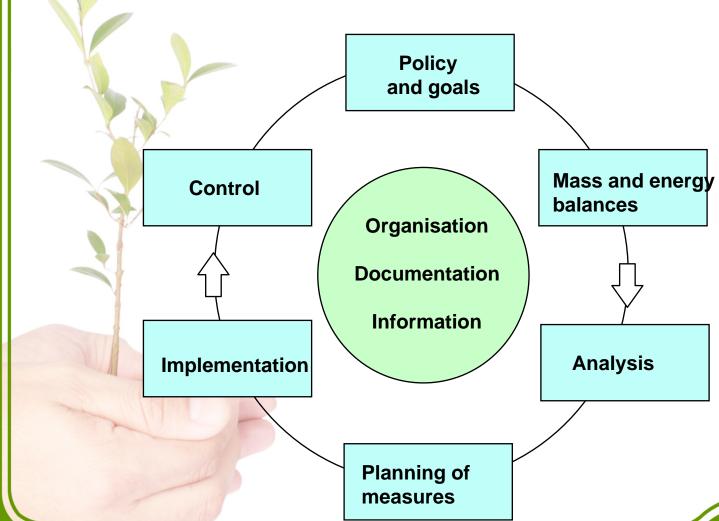






Greening the Philippine Industries with the **ECO**PROFIT Approach

Closed loop CP-management controling system





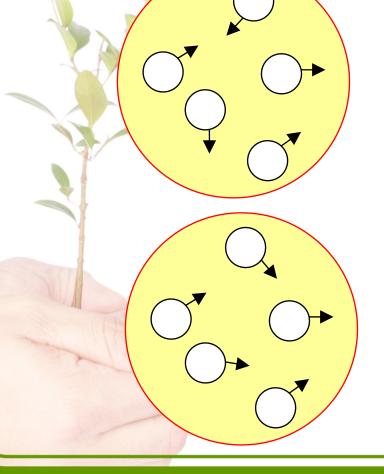






Greening the Philippine Industries with the **ECO**PROFIT Approach

Vision orientation



In which direction does the resulting force act?





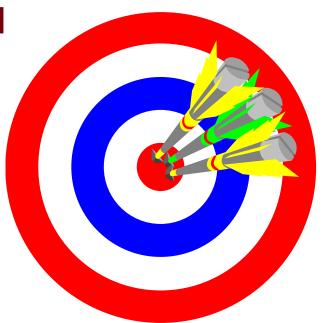


Greening the Philippine Industries with the **ECO**PROFIT Approach

Definition of Goals

Goals are:

- > Legal compliance
- Best available practices and technology
- >Minimization of costs
- Continuous improvement
- >Workers care
- > Environmental protection
- >Quality, health, safety







Greening the Philippine Industries with the **ECO**PROFIT Approach

Goals should be

- **Specific**
- **Measurable**
- **Ambitious**
- Realistic
- > Terminated





Greening the Philippine Industries with the **ECO**PROFIT Approach

Structure of Policy — Goals - Programme

Policy

Goals

Action (responsibilities, dates, budgets)





Greening the Philippine Industries with the **ECO**PROFIT Approach

Instruments of Environmental Controlling or CP management

- >On the strategic level /management review:
 - △Analysis of strong and weak points
 - △Scenarios (best case, worst case)
 - △Material flow analysis, eco-balances
 - △Ecological accounting
- **≻On the operational level:**
 - △Environmental indicators
 - △Material flow analysis and eco-balances
 - △Product line analysis
 - △Ecological accounting





Greening the Philippine Industries with the **ECOPROFIT** Approach

Everything is based on the balance of Inputs/Outputs
Output

Input A

Raw materials

Auxiliary\materials

Semifinished products

Energy

Products

By-products

Waste

Waste water

Air, exhaust gases

Waste heat





Greening the Philippine Industries with the **ECO**PROFIT Approach

Aims of Indicators

- ➤ Comparison of actual to planned situation
- > Comparison of companies
- **≻**Comparison in time





Greening the Philippine Industries with the **ECO**PROFIT Approach

Definition of Indicators

- Which figures reflect goals (of my department) best?
- >What else reflects best, if we do not meet these goals?
- > How can we measure critical deviations best?
- What or who is responsible for critical deviations?
- For which useful indicators can we get information easily and efficiently?





Greening the Philippine Industries with the **ECO**PROFIT Approach

Usefull Indicators –

- Non-dimensional indicators:
 - △Efficiency, yield (product per input)
 - △Recycling quota
- Material related indicators
 - **DEL** g. cross rated between different materials
- > Production related indicators
 - △Material input per production unit
 - △Waste per production unit
- > Plant related indicators
 - △Energy consumption per hour
 - △Energy consumption per m²





Greening the Philippine Industries with the **ECO**PROFIT Approach

- Usefull Indicators -

- > Time based indicators
 - △Waste per shift
 - △Water consumption per year
- > Employee based indicators
 - △Material consumption per employee (in offices)
 - △Water consumption per employee
- **Emission based indicators**
 - △Actual emissions vs. Threshold values





Greening the Philippine Industries with the **ECO**PROFIT Approach

Reduction of environmental effects by improving ... (along the production chain)

Materials, energy processes Products, emissions





Greening the Philippine Industries with the **ECO**PROFIT Approach

Initial review: Environmental register



Flowsheet

BAT

Accidents, etc.

Evaluation of materials

Safety data sheets Input/Outputanalysis

Legal Compliance Audit

Register obligations

Records of problems, minutes, ideas





ASIA PRO ECO II

ASIA PRO ECO II

EUROPEAID
COOPERIIONOFICE

A project funded by
The European Union's Asia-Pro Eco Programme

Greening the Philippine Industries with the **ECO**PROFIT Approach

System documentation

Organigrams, manuals, rules, safety data sheets, limiting values,, standards, emergency action plans, position description, working instuctions, etc., etc.

Instruction system:

- transparency
- definition of responsibilities
- guarantee of actuality and use of best available practices





Greening the Philippine Industries with the **ECO**PROFIT Approach

Procedures: keep it simple!





WRONG!







Greening the Philippine Industries with the **ECO**PROFIT Approach

Environmental programme, an action plan

Environmental objectives on all concerned levels of the enterprise

Aquantitative ones with indication of time frames, responsibilities and methods

Establishment of an environmental programme in relation to objectives







A project funded by The European Union's Asia-Pro Eco Programme

Greening the Philippine Industries with the **ECO**PROFIT Approach

Example:

Area	Goals	Da te	Measure.	Responsible	Budget
Water	use of rainwater for compressor cooling	Okt.95	Definition of a project, planning, installation of collection tanks, pumps and piping	head of maintenance	500.000 ATS
Waste	reduction of solid waste by 30%	Dez.95	improvement of waste separation by training, research for recycling possibilities	waste manager	100.000 ATS





Greening the Philippine Industries with the **ECO**PROFIT Approach

EMS standards show the "bricks" of environmental management systems

- Policy
- Review of environmental effects
- Legal requirements and compliance
- Objectives and program
- Organisation
- Training

Input: Materials, Energy

- Communication
- Documentation
- Procedures
- Correction and Prevention
- Auditing

Production process

Output:
Products,
Waste,
Emissions









Greening the Philippine Industries with the **ECO**PROFIT Approach

CP guides to a preventive strategy and tools for prevention in the EMS frame

- Prevention as element of
 - the policy
- Tools for review of environmental effects
- Registration of legal requirements

- Options for improvement
- Program
- Training

Input: Materials, Energy

Production process

Output: Products, Waste, **Emissions**









Greening the Philippine Industries with the **ECO**PROFIT Approach

An ECOPROFIT based management system aims at improving the organisation

- Which activities have environmental aspects?
- **►Which activities are critical?**
- > Responsibilities and clear regulations?
- **Training**
- **Prevention**
- **Controlling**
- **Auditing**





Greening the Philippine Industries with the **ECO**PROFIT Approach

Additional steps from CP/ECOPROFIT activities to efficient Management systems

- > Involvement of all employees
- definition and description of responsibilities
- > environmental planning process
- definition and description of procedures
- > clear, transparent documentation
- extension of areas under consideration (planning, purchasing, products, communication, training, measuring equipment, abnormal situations, corrective measures, records, audits)
- > periodic review of the system, not only the program
- integration with H&S and quality





Greening the Philippine Industries with the **ECO**PROFIT Approach

Common standards for CP based managementsystems are

- The EMAS regulation (Environmental management auditing Scheme)
- >ISO 14001; ISO 18000; HACCP
- but not certificate for environmental controlling systems







Risk minimization

Greening the Philippine Industries with the **ECO**PROFIT Approach

Advantages of **CP** based MS for the Company

Sost minimization

- •lower insurance rates
- better conditions for a credit
- •identification of saving potentials

EMS

- •legal compliance avoidance of damages, accidents identification of weak points

GrAT // Company

Improvement of the organisation



Greening the Philippine Industries with the **ECO**PROFIT Approach

The Target: An "Integrated management system", no matter which standard!

Health and safety

Policy procedures

Environment

Quality

